

MEMBER ENGAGEMENT SURVEY RESULTS

[Church Name]

For more than 70 years, Gallup has been developing instruments that measure the "unmeasurable." Gallup has created tools that accurately measure the soft numbers — including customer and employee engagement and other former intangibles — that are key to business success.

Over a decade ago, Gallup confronted the challenge of measuring another unmeasurable — spiritual engagement. Through extensive research on the subject, Gallup has designed an instrument — the Member Engagement Survey (ME^{25™}) — that measures the spiritual health of churches.

What Gallup found is that engagement drives spiritual commitment, which has an impact on specific spiritual health outcomes. When purposefully addressed, engagement translates into positive outcomes both inside and outside the local faith community.

Gallup research has shown that engaged members are:

- 10 times as likely to invite someone to participate in their church
- three times as likely to say they are extremely satisfied with their lives
- · likely to spend more than two hours per week serving and helping others in their communities
- likely to give three times more to their faith communities annually

The ME²⁵ gets to the heart of a church's engagement and spiritual commitment, giving congregations a clear indication of their spiritual health.

[Month Year]

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INTRODUCTION TO THE GALLUP ME^{25™}

WHAT THE ME²⁵ MEASURES

The ME²⁵ consists of 25 items: nine items that measure individual spiritual commitment, 12 that measure member engagement, and four outcome items about life satisfaction, inviting, serving, and giving. The Spiritual Commitment items are individual and personal, while the Engagement items indicate how strongly one feels a sense of belonging within the church. Members who are highly engaged are more likely to give more money to their churches, and to volunteer more hours per week to help and serve others. They are also more likely to invite others to participate and to be more satisfied with their lives. The same is true of members who are more spiritually committed.

MEMBER ENGAGEMENT

Items ME11 through ME22 measure how engaged members are in the life of the church. Engagement is divided into four areas, each building upon the other in a hierarchy of engagement.

- The first area is "What do I get?" and includes items ME11 and ME12. It is important that these two items receive high scores because they form the base on the engagement hierarchy. The base must be strong if the rest of the pyramid is to stand.
- The second level is "What do I give?" and includes items ME13 through ME16.
- The third level is "Do I belong?" and includes items ME17 through ME20.
- The top of the pyramid is "How can we grow?" and includes items ME21 and ME22.

It is natural for new members to look to fulfill their engagement needs at the bottom of the pyramid. As members move toward greater engagement, they want to fulfill their needs toward the top of the pyramid. However, there is interplay between the items at various levels, and individuals identify and prioritize their needs on different levels of the pyramid as their engagement changes. From the church perspective, the Engagement items are the most actionable items on the survey, and steps taken to improve scores on these items will have a positive impact on spiritual commitment as well.

to create positive change in people's lives. At Gallup, it is our pleasure to be your partner in this endeavor.

SPIRITUAL COMMITMENT	The real "bottom line" of a church is producing spiritually committed individuals. Items ME02 through ME10 measure a person's spiritual commitment, in terms of both attitudes and behaviors. Members of a church with high scores on spiritual commitment and low scores on member engagement have limited ways to express and live out their spirituality in the midst of their church. If the church increases the level of engagement among these individuals, it will unleash a powerhouse of potential for fulfilling its mission. Likewise, a church of highly engaged yet moderately committed members would do well to focus on the basics of expectations and meeting spiritual needs to increase the commitment level of its members, thereby dramatically increasing its potential.
OUTCOMES	Items ME01, ME23, ME24, and ME25 are the measurable outcomes of life satisfaction, inviting, serving, and giving. Strong engagement and commitment are more likely to lead to high scores on these four items; weaker engagement and commitment are more likely to lead to low scores.
DEMOGRAPHICS	Following the ME ²⁵ , respondents are asked a variety of demographic questions. A summary of the responses is included at the end of the report, and the responses are labeled D1 through D7.
CONCLUSION	Strong churches produce spiritually mature individuals whose lives have a positive influence on our society and world. However, you can manage only what you can measure. The ME ²⁵ provides your church with a system to measure its progress so that you can manage your church with greater care and clarity — in order

MEMBER ENGAGEMENT INDEX

The Member Engagement Index is a macro-level indicator of a church's health that allows church leaders to track engagement levels. This analysis identifies the percentage of members who are engaged, not engaged, and actively disengaged based on their responses to the ME²⁵ survey.



Engaged

These members are loyal and have a strong psychological connection to their church. They are more spiritually committed, more likely to invite friends, family members, and coworkers to church events, and give more both financially and in commitment of time.



Not Engaged

These members may attend regularly, but they are not psychologically connected to their church. Their connection to the church is more social than spiritual. They give moderately but not sacrificially, and they may do a minimal amount of volunteering in the community. They are less likely to invite others and more likely to leave.



Actively Disengaged

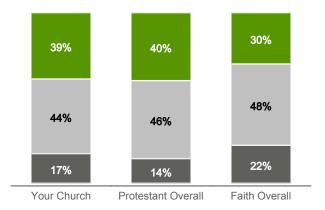
These members usually show up only once or twice a year, if at all. They are on the membership rolls, and can tell you what church they belong to — but may not be able to name the pastor. However, they may also be regular in their attendance. If that's the case, they are physically present but psychologically absent. They are unhappy with their church and insist on sharing that unhappiness with just about everyone.

ENGAGEMENT (%)



Not Engaged

Actively Disengaged



SUMMARY OF MEMBER ENGAGEMENT ITEMS

This section shows how your mean scores compared against others and Gallup's Faith Database.

\wedge	\wedge	Your Scores			Comparisons				
Gro Beld Give Get	ong e	Sample Size	Now	Past	Protestant Overall	Faith Overall	Gallup Faith 50 th %	Gallup Faith 75 th %	
GRANDMEAN ENGAGE	MENT	345	3.92	-	3.82	3.62	3.71	3.84	
ME22. Learn & grow		342	4.30	-	4.34	4.02	4.06	4.21	
ME21. Progress		333	3.04	-	3.15	2.76	2.81	3.03	
ME20. Best friend		327	3.50	-	3.51	3.23	3.28	3.51	
ME19. Members comm	nitted to spiritual growth	321	4.13	-	4.05	3.89	3.93	4.01	
ME18. Mission/Purpo	se	337	4.00	-	4.01	3.83	3.90	4.00	
ME17. Opinions count		324	3.79	-	3.65	3.48	3.58	3.70	
ME16. Encourages spi	ritual development	334	3.88	-	3.81	3.57	3.66	3.85	
ME15. Cares about me		341	4.24	-	4.08	3.84	3.95	4.10	
ME14. Recognition		330	4.02	-	3.52	3.20	3.31	3.64	
ME13. Opportunity to	do best	332	4.00	-	3.65	3.66	3.76	3.84	
ME12. Spiritual needs	met	340	4.02	-	4.03	3.98	4.01	4.04	
ME11. Know what's ex	pected	345	4.13	-	3.98	3.95	3.99	4.07	

DISTRIBUTION This section shows the distribution of your results.		o	Your Scores							
		Sample Size	Strongly D	0				Strongly Agree		
			■ % 1	■ % 2	9	63 🗖	% 4	■ % 5		
ME22.	Learn & grow	342	12		32		52			
ME21.	Progress	333	22	1	7	20	18	23		
ME20.	Best friend	327	13	16	16	19		36		
ME19.	Members committed to spiritual growth	321	14		48			35		
ME18.	Mission/Purpose	337	6	18	34			39		
ME17.	Opinions count	324	5 10	20		32		33		
ME16.	Encourages spiritual development	334	6 8	16	3	2		38		
ME15.	Cares about me	341	5 12	2	26		54			
ME14.	Recognition	330	8 7	11	23		51			
ME13.	Opportunity to do best	332		20	35	5		38		
ME12.	Spiritual needs met	340	5	17	38			37		
ME11.	Know what's expected	345	17	,	35			43		

 $\downarrow \ Meaningful growth or decline (0.20 mean change)$

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SUMMARY OF SPIRITUAL COMMITMENT ITEMS

This section shows how your mean scores compared against others and Gallup's Faith Database.

		Your Scores			Comparisons			
	Your Total n: 367	Sample Size	Now	Past	Protestant Overall	Faith Overall	Gallup Faith 50 th %	Gallup Faith 75 th %
GRAND	GRANDMEAN COMMITMENT		4.13	-	4.23	4.17	4.2	4.28
ME02.	Time in worship or prayer every day	362	3.64	-	3.71	3.78	3.81	3.89
ME03.	My faith in every aspect of my life	360	3.86	-	4.03	3.99	4.03	4.13
ME04.	I have forgiven people	352	4.09	-	4.28	4.14	4.16	4.25
ME05.	I have meaning and purpose	354	4.34	-	4.58	4.41	4.40	4.51
ME06.	Develop my given strengths	350	4.06	-	4.24	4.12	4.13	4.21
ME07.	Take unpopular stands	352	4.06	-	4.14	4.15	4.20	4.25
ME08.	Faith gives me an inner peace	354	4.42	-	4.45	4.43	4.45	4.47
ME09.	I speak words of kindness	358	4.50	-	4.40	4.39	2.71	3.04
ME10.	Spiritually committed	354	4.25	-	4.26	4.14	4.16	4.22

DISTRIBUTION This section shows the distribution of your results.		0	Your Scores						
		Sample Size	Stro	Strongly Agree					
				% 1	% 2	% 3	■ % 4	■ % 5	
ME02.	Time in worship or prayer every day	362	6	17	22	18		37	
ME03.	My faith in every aspect of my life	360		9	24	29		35	
ME04.	I have forgiven people	352		20		37		39	
ME05.	I have meaning and purpose	354		13	28		55		
ME06.	Develop my given strengths	350		19		40		36	
ME07.	Take unpopular stands	352		19		38		38	
MEo8.	Faith gives me an inner peace	354		9	30		58		
ME09.	I speak words of kindness	358	8		29		62		
ME10.	Spiritually committed	354		13	37			46	

↑↓ Meaningful growth or decline (0.20 mean change)

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OUTCOMES

		Response Categories	Your Scores	Compa Protestant Overall	risons Faith Overall
		% 1 - Strongly Disagree	2%	2%	2%
	Overall, I am extremely satisfied with	% 2	3%	7%	6%
ME01	the way things are going in my	% 3	14%	23%	19%
	personal life.	% 4	38%	44%	38%
		% 5 - Strongly Agree	43%	24%	35%
		% 1 - Strongly Disagree	29%	23%	34%
	In the last month, I have invited	% 2	21%	18%	21%
ME23	someone to participate in my	% 3	15%	14%	13%
	congregation.	% 4	14%	16%	13%
		% 5 - Strongly Agree	21%	29%	19%
		Less than \$500	16%	31%	32%
		\$500 to less than \$1,000	13%	11%	19%
MEL	How much do you give per year to	\$1,000 to less than \$2,000	19%	12%	20%
ME24	this congregation?	\$2,000 to less than \$3,000	13%	10%	11%
		\$3,000 to less than \$5,000	15%	12%	9%
		\$5,000 or more	24%	25%	9%
		None or less than 1 hour	20%	40%	44%
	TT 1 1 1 1	1 to less than 2 hours	17%	23%	22%
MEas	How many volunteer hours a week do	2 to less than 3 hours	18%	14%	12%
ME25	you give to help and serve others in	3 to less than 4 hours	11%	7%	7%
	your community?	4 to less than 5 hours	9%	5%	4%
		5 hours or more	25%	11%	11%

DEMOGRAPHICS

				Compa	
		Response Categories	Your Scores	Protestant Overall	Faith Overall
D	Did you attend	Yes	73%	76%	82%
D1	Worship last week?	No	27%	24%	18%
		Less than 1 year	9%	18%	11%
	How long have you	1 to less than 3 years	8%	19%	12%
D2	been a member of	3 to less than 5 years	10%	14%	11%
	this congregation?	5 to less than 10 years	16%	17%	18%
		10 years or more	57%	32%	48%
		18 - 24	2%	20%	7%
		25 - 34	4%	24%	11%
		35 - 44	11%	17%	17%
D3	What is your age?	45 - 54	11%	16%	22%
		55 - 64	23%	14%	19%
		65 - 74	24%	6%	14%
		75+	25%	4%	10%
D	What is your	Male	44%	42%	41%
D4	gender?	Female	56%	58%	59%
		Single	6%	32%	15%
		Single, but living with someone as a couple	2%	1%	2%
D5	What is your	Married	72%	57%	69%
D5	marital status?	Separated	0%	1%	1%
		Divorced	7%	5%	6%
		Widowed	13%	4%	7%
		Less than high school graduate	0%	1%	4%
	What is the highest	High school graduate	1%	7%	12%
D6	level of education	Some college	13%	23%	21%
DU	you have	Trade, technical, or vocational training	3%	6%	7%
	completed?	College graduate	36%	39%	33%
		Post-graduate work or degree	47%	24%	23%
		Under \$10,000	1%	13%	8%
		\$10,000 to less than \$20,000	2%	6%	6%
	What is your total	\$20,000 to less than \$30,000	5%	7%	8%
D7	annual household	\$30,000 to less than \$40,000	4%	9%	9%
D	income, before	\$40,000 to less than \$60,000	9%	16%	15%
	taxes?	\$60,000 to less than \$75,000	13%	12%	11%
		\$75,000 to less than \$100,000	20%	14%	15%
		\$100,000 or more	46%	23%	28%

DEFINITIONS

The preceding pages provide a summary of member responses to the Gallup ME^{25} survey.

SCORING	The survey statements were rated on a scale that required a response from among stresponse categories:						
	Strongly Dis Extremely D	agree Dissatisfied		Strongly Extremely S	Does Not Apply or Don't Know		
	1	2	3	4	5	6	
		e average and	l "5" bein	g the highest a		nt scale, with "1" being the "Does Not Apply" or	
The Gallup ME ²⁵ survey includes I the following term definitions:	Member Engager	nent, Spiritua	al Commi	tment, Outco	mes, and	l Demographic items. Note	
GRANDMEAN ENGAGEMENT	The average, o	n a 5-point so	cale, acro	ss Member Er	ngageme	ent items.	
GRANDMEAN COMMITMENT	The average, o	n a 5-point so	cale, acro	ss Spiritual Co	ommitm	ent items.	
MEMBER ENGAGEMENT	The 12 items t	hat Gallup ha	s found t	o consistently	link to c	outcomes.	
TOP BOX	The percentag	e of "5" (Stro	ngly Agre	ee/Extremely S	Satisfied) responses.	
ENGAGEMENT SCORES	The average To engagement hi		nse perce	ntages for sta	tements	measuring each stage of the	
GALLUP FAITH 50 TH PERCENTILE	The score in G	allup's faith c	latabase	above which 5	;0% of al	l faith communities scored.	
GALLUP FAITH 75 TH PERCENTILE	The score in G	allup's faith c	latabase	above which 2	5% of al	l faith communities scored.	